

Message Text

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43

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 L-03 DRC-01 RSC-01 /042 W

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R 060900Z SEP 74

FM AMEMBASSY LISBON

TO SECSTATE WASHDC 0434

INFO AMCONSUL OPORTO

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E.O. 11652: N/A

TAGS: ETRD EEC EFTA PO

SUBJ: EC/EFTA RULES OF ORIGIN

REFS: (A) STATE A-4058; (B) LISBON 3042; (C) STATE 184705;

(D) LISBON 1568 DTD MAY 1, 1973

1. POST SURVEY OF LOCAL FIRMS DISCOVERED TWO CASES
OF DAMAGE TO U.S. SUPPLIERS CAUSED BY EEC OR EFTA RULES
OF ORIGIN. DETAILS FOLLOW:

2. CONTROL DATA CORP ONCE AGAIN (REF D) IS
RUNNING UP AGAINST 40 PERCENT LIMIT ON PRODUCT VALUE AS COSTS
ON SUPPLIES FROM U.S. INCREASE. FIRM IS NOW ATTEMPTING
TO FIND NEW SUPPLY SOURCES FOR TRANSFORMERS AND PRINTED
CIRCUIT BOARDS. TRANSFORMERS WERE PREVIOUSLY BOUGHT FROM
PARENT'S REDWOOD FALLS, MINNESOTA PLANT AND MAY NOW BE
PURCHASED IN PORTUGAL. PREVIOUS SUPPLIER OF CIRCUIT
BOARDS WAS ST. PAUL-MINNEAPOLIS AREA MANUFACTURER
(NAME UNAVAILABLE). EARLIER, SUPPLY SOURCES FOR
TERMINALS AND CONNECTORS WERE SWITCHED FROM AMP
USA TO AMP FRANCE, WHILE SOLDER SOURCE WAS CHANGED
FROM ALPHA METALS USA TO ALPHA METALS ENGLAND.
NO INFORMATION ON VALUE AVAILABLE.

3. GENERAL INSTRUMENTS LUSITANA SARL
(SUBSIDIARY OF GENERAL INSTRUMENTS CORP OF NY),
WHICH SELLS 95 PERCENT OF ITS ANNUAL \$10 MILLION EXPORTS OF
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TELEVISION PARTS TO THE EEC AND EFTA, REPORTS IT HAS

CHANGED SUPPLY SOURCES FOR COPPER WIRE AND ALUMINUM FOIL.

A) COPPER WIRE (BTN 74.03.04) WAS PREVIOUSLY SUPPLIED BY PHELPS DODGE (USA) AND NOW COMES FROM CONNELLYS (UK) AND PIRELLI (ITALY). TOTAL ANNUAL VALUE OF COPPER WIRE PURCHASE IS ABOUT \$700,000.

B) ALUMINUM FOIL (BTN 76.04) WAS PREVIOUSLY SUPPLIED BY REPUBLIC (USA) AND IS NOW PURCHASED FROM BECROMAL (ITALY) AND STAMA (FRANCE). TOTAL ANNUAL PURCHASES ARE ABOUT \$1 MILLION.

AFTER ABOVE SUPPLY SOURCE CHANGES FIRM'S OUTPUT NOW QUALIFIES FOR ORIGIN STATUS UNDER 40 PERCENT PRICE/ 50 PERCENT VOLUME RULE. TELEVISION PARTS ARE PART OF BTN 85.15. FIRM STATES IT MUST REFUSE TO CONSIDER U.S. SUPPLIERS BECAUSE OF ORIGIN RULES.
SCOTT

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